

Solid finish to the fiscal year with strong orders and cash flow

Annual Press Conference for fiscal year 2021

Munich, November 10, 2021

Christian Bruch, President and CEO Siemens Energy AG

Maria Ferraro, CFO Siemens Energy AG



Information and forward-looking statements

This document contains statements related to our future business and financial performance, and future events or developments involving Siemens Energy that may constitute forward-looking statements. These statements may be identified by words such as “expect,” “look forward to,” “anticipate” “intend,” “plan,” “believe,” “seek,” “estimate,” “will,” “project,” or words of similar meaning.

We may also make forward-looking statements in other reports, prospectuses, in presentations, in material delivered to shareholders, and in press releases.

In addition, our representatives may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of Siemens Energy’s management, of which many are beyond Siemens Energy’s control.

These are subject to a number of risks, uncertainties, and other factors, including, but not limited to, those described in disclosures, in particular in the chapter “Report on expected developments and associated material opportunities and risks” in the Annual Report.

Should one or more of these risks or uncertainties materialize, should acts of force majeure, such as pandemics, occur, or should underlying expectations including future events occur at a later date or not at all, or should assumptions prove incorrect, Siemens Energy’s actual results, performance, or achievements may (negatively or positively) vary materially from those described explicitly or implicitly in the relevant forward-looking statement.

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This document includes supplemental financial measures – that are not clearly defined in the applicable financial reporting framework – and that are or may be alternative performance measures (non-GAAP-measures).

These supplemental financial measures should not be viewed in isolation or as alternatives to measures of Siemens Energy’s net assets and financial position or results of operations as presented in accordance with the applicable financial reporting framework in its consolidated financial statements.

Other companies that report or describe similarly titled alternative performance measures may calculate them differently. Due to rounding, numbers presented throughout this and other documents may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures.

Christian Bruch

President and CEO Siemens Energy AG



Siemens Energy: Fiscal year 2021

Financial performance

- Progress in the „Gas and Power“ segment; introduced measures are taking effect; well on track to achieve targets for FY2023
 - Progress made at Siemens Gamesa Renewable Energy in the offshore and service business; additional initiatives introduced in onshore business
 - On a Group level orders declined moderately
 - Revenue increased moderately
 - Adjusted EBITA nearly reached break-even
 - Dividend: In light of favorable development, especially the strong cash flow, Siemens Energy proposes a dividend of €0.10 per share
-

Market environment

- Market recovery after COVID-19 pandemic subsides
 - Impacts in supply chains and rising raw material prices
-

Improvement of competitiveness

- Reconciliation of interest and master severance scheme agreed with employee representatives in Germany
- Implementation of measures to improve competitiveness in additional countries according to plan

Annual review

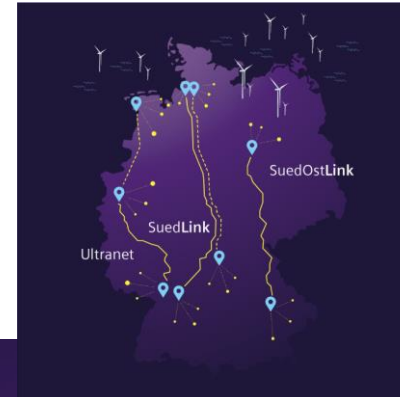


Illustration Haru Oni

28.09.2020

Siemens Energy Listing
Frankfurt Stock Exchange

10.02.2021

Virtual
AGM

22.04.2021

SBTi confirms
Siemens Energy's
CO₂ reduction targets

September 2021

Construction on Haru Oni site
begins: First commercial plant for
production of CO₂-neutral hydrogen

21.12.2020

MDAX
entry

22.03.2021

DAX30
entry

23.08.2021

Third order for supply
of HVDC technology
in Germany

30.09.2021

First full business
year closed

Progress in fiscal year 2021



Leader in energy industry

- Leading market positions maintained in all Divisions
- Greater selectivity in projects



Service business as core value driver

- Return to growth in service
- Resilient margins



Operational performance improved

- Agreement reached on restructuring measures in Germany
- Footprint optimization
- Reduction of non conformance costs (NCCs)



Future-oriented portfolio

- R&D expenditures with focus on 5 fields of action for sustainable energy technology

Examples:

- Blue Portfolio: Reduction of climate-damaging F-gases
- Partnerships to drive decarbonization
- SGRE: Recyclable rotor blades

New orders and partnerships along our three strategic pillars

1 Low- or zero-emission power generation



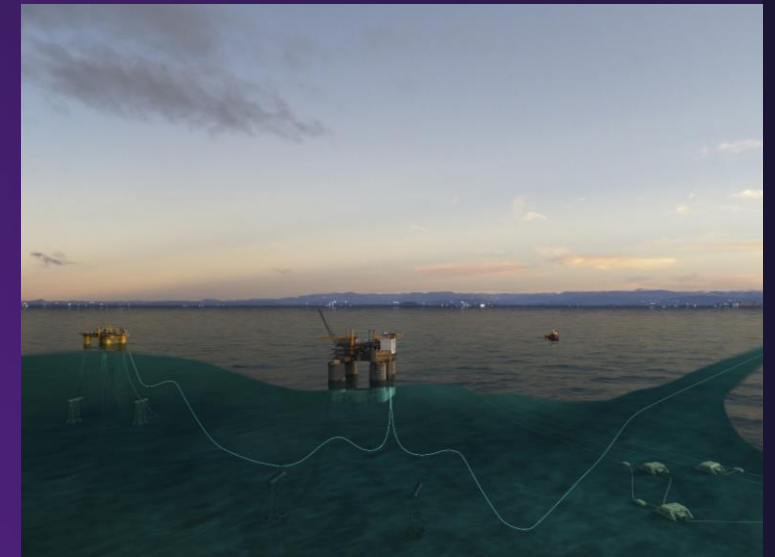
Coal-to-gas shift: Highly efficient gas turbine technology reduces CO₂ emissions in Greece

2 Transport and storage of energy



Renewable energy for 600,000 homes: First HVDC project in the U.S. to connect offshore wind park to the grid (Sunrise Wind)

3 Reducing CO₂ emissions and energy consumption in industrial processes



Reducing CO₂ emissions of oil platforms: Electrification of offshore platforms Troll B and C in the North Sea reduces emissions by 500,000 t/a

Maria Ferraro

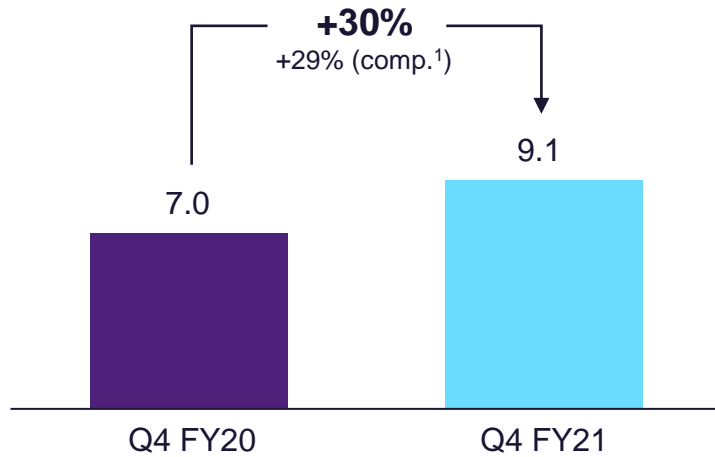
CFO Siemens Energy AG



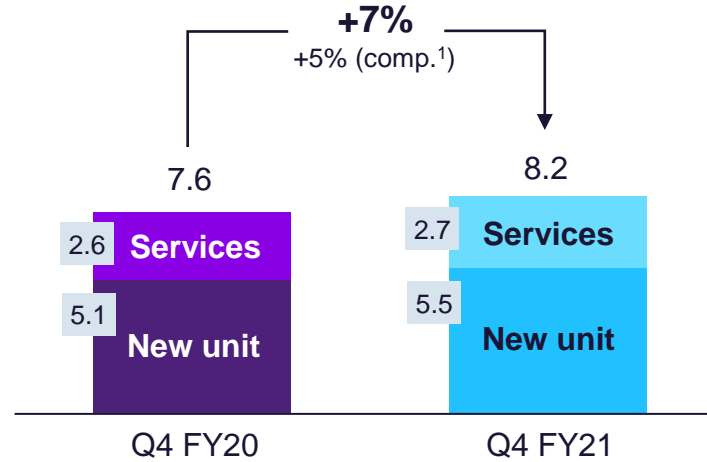
Siemens Energy Group at a glance

Q4 FY21

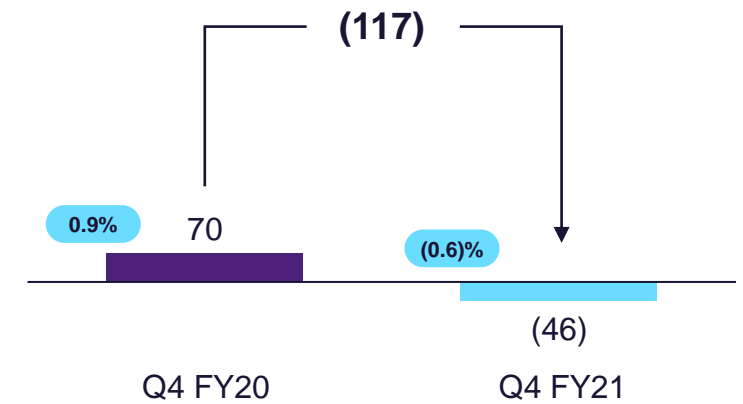
Orders (in € bn)



Revenue (in € bn)



Adj. EBITA before Special Items (in € m)



Order Backlog²

€84 bn

Q3 FY21: €83 bn

Book-to-Bill Ratio

1.1

Q4 FY20: 0.9

Free Cash Flow³

€985 m

Q4 FY20: €704 m

¹ Excluding currency translation and portfolio effects | ² As of September 30, 2021 |

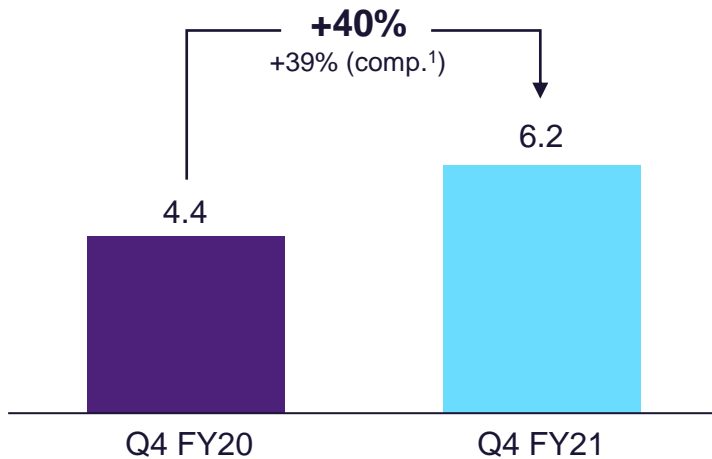
³ Free Cash Flow pre tax

x.x% Adj. EBITA margin before Special Items

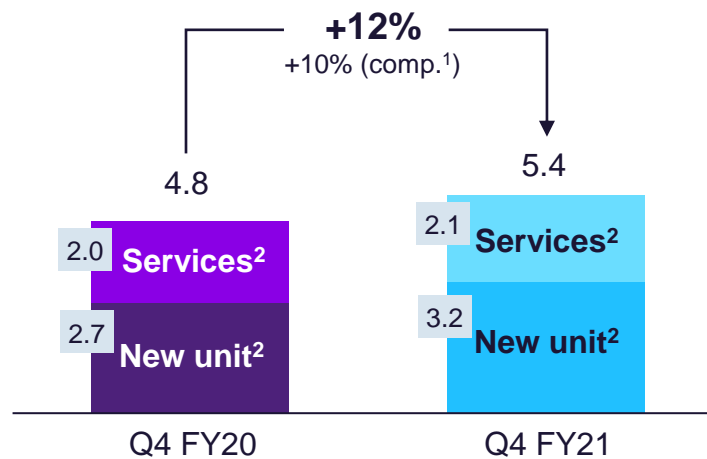
Gas and Power at a glance

Q4 FY21

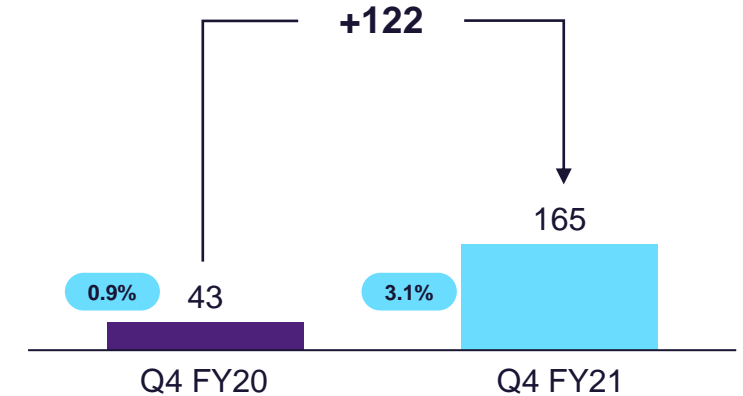
Orders (in € bn)



Revenue (in € bn)



Adj. EBITA before Special Items (in € m)



Order Backlog³

€51 bn

Q3 FY21: €50 bn

Book-to-Bill Ratio

1.16

Q4 FY20: 0.93

Free Cash Flow⁴

€240 m

Q4 FY20: €403 m

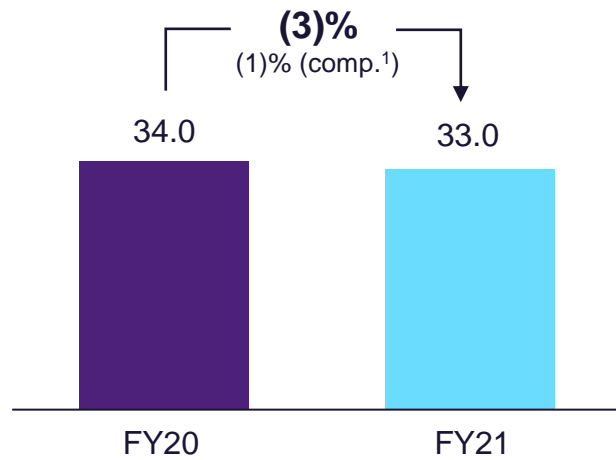
¹ Excluding currency translation and portfolio effects | ² Figures based on external revenues | ³ As of September 30, 2021 | ⁴ Free Cash Flow pre tax

x.x% Adj. EBITA margin before Special Items

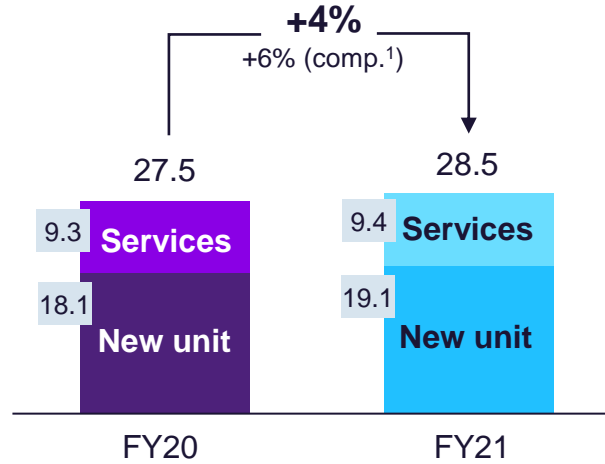
Siemens Energy Group at a glance

FY21

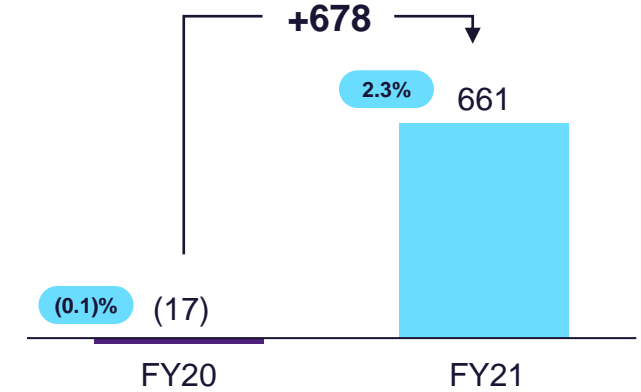
Orders (in € bn)



Revenue (in € bn)



Adj. EBITA before Special Items (in € m)



Order Backlog²

€84 bn

FY21: €79 bn

Book-to-Bill Ratio

1.16

FY20: 1.24

Free Cash Flow³

€1.4 bn

FY20: €977 m

¹ Excluding currency translation and portfolio effects | ² As of September 30, 2021 |

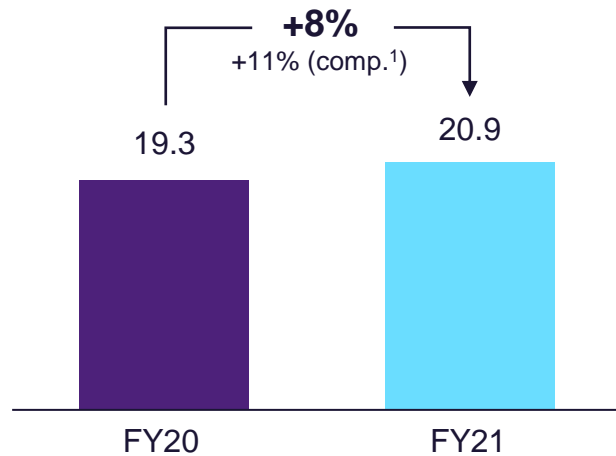
³ Free Cash Flow pre tax

x.x% Adj. EBITA margin before Special Items

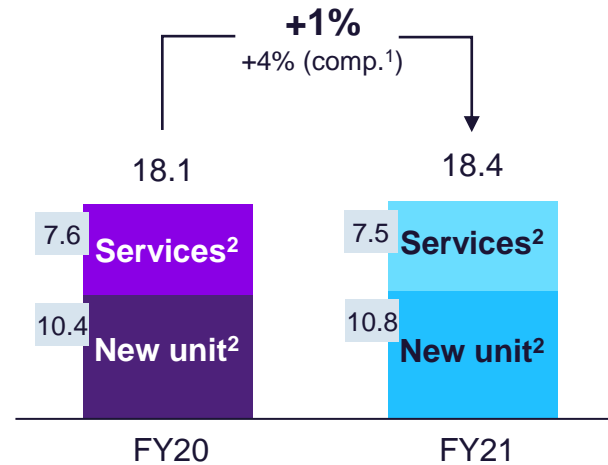
Gas and Power at a glance

FY21

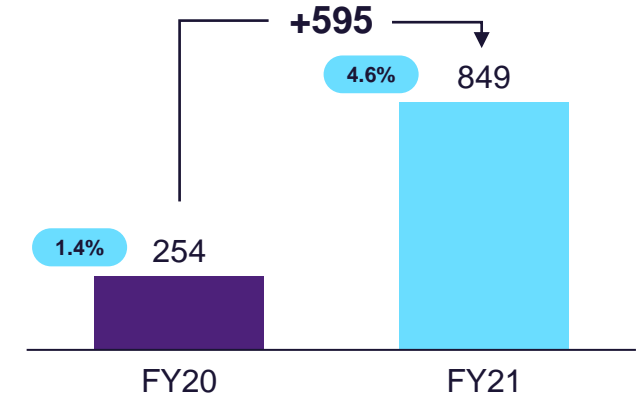
Orders (in € bn)



Revenue (in € bn)



Adj. EBITA before Special Items (in € m)



Order Backlog³

€51 bn

FY20: €48 bn

Book-to-Bill Ratio

1.14

FY20: 1.07

Free Cash Flow⁴

€1.2 bn

FY20: €536 m

¹ Excluding currency translation and portfolio effects | ² Figures based on external revenues | ³ As of September 30, 2021 | ⁴ Free Cash Flow pre tax

x.x% Adj. EBITA margin before Special Items

Focused on Sustainable Shareholder Value Creation

1

Strong business foundation with large order backlog and resilient service business

2

Clear path to margin improvement with ongoing cost-out programs

3

Asset excellence – Cash upside from rigorous working capital management

Gas and Power achievements in FY21

- Strong order backlog / Book-to-bill >1



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- Substantial improvement of Adjusted EBITA before Special Items
 - Special Items: restructuring significantly lower and stand-alone costs stable
 - Cost-out programs on track



-
- Operating cash flow: progress on core NWC



Financial outlook and framework

		Actuals		Profit forecast			Mid-term target
		FY20	FY21	FY21	FY22	FY23	
Gas and Power	Revenue	€18.1bn	€18.4bn				
	% Change y-o-y ²	(3.1)%	1.5%	2%-6%	1%-5%		
	Adj. EBITA before Special Items	€254m	€849m				
	% Margin before Special Items	1.4%	4.6%	3.5%-5.5%	4.5%-6.5%	6%-8%	
	Restructuring costs ³	€133m	€360m	Cumulative mid-to-high triple digit euro million amount in FY20-23			
Siemens Energy	Revenue	€27.5bn	€28.5bn				
	% Change y-o-y ²	(4.7)%	3.7%	3%-8%	(1)%-3%		Flat to 3% ¹
	Adj. EBITA before Special Items	€(17)m	€661m				
	% Margin before Special Items	(0.1)%	2.3%	2% - <3%	3%-5%	6.5%-8.5%	≥8% Margin reported ⁴
	Tax rate			Medium-term tax rate 25%-30%			

¹ Rolling 3-year average total revenue growth, excluding portfolio and currency effects | ² FY20 nominal change compared to FY19; FY21 nominal change compared to FY20; FY22 comparable change compared to FY21 | ³ Included in Special Items definition | ⁴ Adj. EBITA not adjusted for Special Items

Christian Bruch

President and CEO Siemens Energy AG



ESG is the foundation of our strategy

Environmental



- No further involvement in new coal-fired power plant projects
- Reduction of CO₂ emissions of our GP products
- Expansion of SF₆-free Blue Portfolio
- Progress in climate-neutrality in own operations

Social



- Implementation of I&D programs: Establishment of an I&D Council, partnerships
- Environment, Health and Safety (EHS): zero harm target
- Sustainable product stewardship and supply chain management

Governance



- High transparency and disclosure standards
- Continuous compliance trainings for our employees and suppliers
- Focus on independence and diversity within Supervisory Board



Siemens Energy publishes its Sustainability Report on January 25, 2022





Prerequisites for achieving the climate targets in Germany

Following the Bundestag elections, Germany now has the opportunity to initiate the phase of action on climate and energy policy. The task now is to implement promises swiftly and decisively in order to achieve the Paris climate targets. This requires:

1. CO₂ pricing
2. Faster expansion of renewable power generation and grids
3. Transitional solutions to ensure security of supply
4. Politics must create framework conditions for the rapid implementation of projects

Questions and answers

Christian Bruch and Maria Ferraro



Financial calendar 2022

February 9



Q1
FY 2022

February 24



AGM
2022

May 11



Q2
FY 2022

May 23/24



Capital Market Day
2022

August 8



Q3
FY 2022

Press contacts

Tim Proll-Gerwe

Head of Media Relations

Mobile: +49 152 2283 5652

tim.proll-gerwe@siemens-energy.com

Annette von Leoprechting

Spokesperson Finance

Mobile: +49 174 330 3977

annette.von_leoprechting@siemens-energy.com

[siemens-energy.com](https://www.siemens-energy.com)