

Comparable key figures reflecting the organizational structure of Siemens as of October 1, 2019 (preliminary)

(in millions of €)	Orders						Revenue					
	Fiscal year 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Fiscal year 2019	Fiscal year 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Fiscal year 2019
Digital Industries	16,287	4,119	4,077	3,743	4,005	15,944	15,587	3,859	4,056	3,888	4,284	16,087
<i>therein: software business</i>							3,560	935	1,037	952	1,115	4,039
Smart Infrastructure	14,586	3,704	3,870	3,801	4,215	15,590	13,869	3,323	3,507	3,587	4,181	14,597
<i>therein: product business</i>							5,288	1,279	1,329	1,415	1,491	5,515
Gas and Power	20,070	5,988	5,016	4,506	6,200	21,711	19,616	4,466	4,588	4,670	5,580	19,304
<i>therein: service business</i>							7,938	1,937	1,923	2,007	2,357	8,223
Mobility	11,025	4,546	3,524	2,996	1,827	12,894	8,821	2,174	2,116	2,126	2,500	8,916
Siemens Healthineers	14,506	3,540	3,611	4,058	4,643	15,853	13,425	3,301	3,505	3,569	4,142	14,517
Siemens Gamesa Renewable Energy	11,875	2,541	2,466	4,666	3,076	12,749	9,122	2,262	2,389	2,632	2,944	10,227
<b>Industrial Businesses</b>	<b>88,349</b>	<b>24,439</b>	<b>22,565</b>	<b>23,771</b>	<b>23,966</b>	<b>94,741</b>	<b>80,440</b>	<b>19,385</b>	<b>20,161</b>	<b>20,471</b>	<b>23,631</b>	<b>83,648</b>
Financial Services	825	223	197	195	217	832	825	223	197	195	217	832
Portfolio Companies	4,619	1,192	1,404	1,026	1,124	4,746	4,057	1,010	1,092	1,145	1,312	4,558
Reconciliation to Consolidated Financial Statements	(2,496)	(682)	(559)	(479)	(601)	(2,321)	(2,278)	(500)	(515)	(536)	(638)	(2,190)
<b>Siemens Group</b>	<b>91,296</b>	<b>25,172</b>	<b>23,607</b>	<b>24,514</b>	<b>24,707</b>	<b>97,999</b>	<b>83,044</b>	<b>20,116</b>	<b>20,936</b>	<b>21,275</b>	<b>24,522</b>	<b>86,849</b>

(in millions of €)	Profit (for Industrial Businesses: Adjusted EBITA)						Adjusted EBITA margin					
	Fiscal year 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Fiscal year 2019	Fiscal year 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Fiscal year 2019
Digital Industries	2,898	795	737	556	792	2,880	18.6%	20.6%	18.2%	14.3%	18.5%	17.9%
Smart Infrastructure	1,521	211	361	343	549	1,465	11.0%	6.4%	10.3%	9.6%	13.1%	10.0%
Gas and Power	620	168	296	161	107	732	3.2%	3.8%	6.5%	3.4%	1.9%	3.8%
Mobility	958	236	228	220	299	983	10.9%	10.9%	10.8%	10.4%	12.0%	11.0%
Siemens Healthineers	2,221	534	614	543	771	2,461	16.5%	16.2%	17.5%	15.2%	18.6%	17.0%
Siemens Gamesa Renewable Energy	483	100	146	109	127	482	5.3%	4.4%	6.1%	4.1%	4.3%	4.7%
<b>Industrial Businesses</b>	<b>8,702</b>	<b>2,044</b>	<b>2,382</b>	<b>1,932</b>	<b>2,645</b>	<b>9,004</b>	<b>10.8%</b>	<b>10.5%</b>	<b>11.8%</b>	<b>9.4%</b>	<b>11.2%</b>	<b>10.8%</b>
Financial Services	633	149	231	137	114	632						
Portfolio Companies	(172)	(22)	(29)	(16)	(48)	(115)						
Reconciliation to Consolidated Financial Statements	(1,113)	(624)	(335)	(517)	(527)	(2,003)						
<b>Income from continuing operations before income taxes</b>	<b>8,050</b>	<b>1,547</b>	<b>2,250</b>	<b>1,536</b>	<b>2,185</b>	<b>7,518</b>						
Income tax expenses	(2,054)	(429)	(323)	(402)	(717)	(1,872)						
<b>Income from continuing operations</b>	<b>5,996</b>	<b>1,118</b>	<b>1,926</b>	<b>1,134</b>	<b>1,468</b>	<b>5,646</b>						
Income (loss) from discontinued operations, net of income taxes	124	(0)	(3)	3	2	3						
<b>Net income</b>	<b>6,120</b>	<b>1,118</b>	<b>1,923</b>	<b>1,137</b>	<b>1,470</b>	<b>5,648</b>						

(in millions of €)	Severance						Adjusted EBITA margin excluding severance					
	Fiscal year 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Fiscal year 2019	Fiscal year 2018	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Fiscal year 2019
Digital Industries	(75)	(10)	(19)	(20)	(43)	(92)	19.1%	20.9%	18.7%	14.8%	19.5%	18.5%
Smart Infrastructure	(33)	(11)	(12)	(12)	(12)	(46)	11.2%	6.7%	10.6%	9.9%	13.4%	10.4%
Gas and Power	(375)	(18)	(17)	(13)	(200)	(247)	5.1%	4.2%	6.8%	3.7%	5.5%	5.1%
Mobility	(14)	(2)	(7)	(3)	(7)	(20)	11.0%	11.0%	11.1%	10.5%	12.3%	11.3%
Siemens Healthineers	(96)	(12)	(12)	(15)	(18)	(57)	17.3%	16.5%	17.9%	15.6%	19.0%	17.3%
Siemens Gamesa Renewable Energy	(77)	(20)	(2)	(3)	(7)	(32)	6.1%	5.3%	6.2%	4.3%	4.5%	5.0%
<b>Industrial Businesses</b>	<b>(670)</b>	<b>(73)</b>	<b>(69)</b>	<b>(66)</b>	<b>(286)</b>	<b>(495)</b>	<b>11.7%</b>	<b>10.9%</b>	<b>12.2%</b>	<b>9.8%</b>	<b>12.4%</b>	<b>11.4%</b>